

Tandberg Data Hits Milestone with the Shipment of 500,000 RDX Removable Disk Cartridges Worldwide

Four out of every five RDX docks manufactured by Tandberg Data

Boulder, CO (March 11, 2010): Tandberg Data, the global supplier of data protection solutions for the SMB, today announced that it has sold more than 180,000 RDX removable disk systems and 500,000 RDX cartridges to OEMs, resellers and distributors worldwide, solidifying its position as the market leader in providing business-class RDX removable disk systems to the SMB market for complete data protection.

As the first company to manufacture and ship RDX technology, Tandberg Data continues to take the lead in launching innovative RDX solutions with its recent introduction of the RDX® QuikStor™ with AccuGuard™, a powerful backup and recovery solution that leverages deduplication technology. This new RDX offering from Tandberg Data provides customers with easy and affordable long-term data protection, combined with the benefits of a robust data deduplication engine that increases effective storage capacities by as much as 20 times.

“As the market leader in RDX technology, we continue to make a significant investment in solutions based on RDX,” said Pat Clarke, CEO and President of Tandberg Data. “Our customers will reap the benefits of our ongoing research and development as we advance the RDX roadmap with fresh offerings that address the gaps in data protection for small and medium-sized businesses.”

Tandberg Data RDX QuikStor

The award-winning Tandberg Data RDX QuikStor™ cartridge-based removable disk storage system offers rugged, reliable and convenient storage for backup, archive, data interchange and disaster recovery. It provides SMBs with enterprise-class performance and fast access, with transfer rates as fast as 162GB per hour and is available with as much as 640GB per cartridge. Full backward and forward compatibility allows users to scale to higher capacities, meaning that tomorrow's higher capacity RDX cartridges will operate in today's RDX systems.

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Tandberg Data AccuGuard

Tandberg Data AccuGuard is a Windows-based backup and recovery software designed specifically for small to medium-sized businesses. It is an easy-to-deploy, "set-it-and-forget-it" solution that protects physical and virtual Windows servers. Automatic backup plans ensure data is backed-up coherently from a specific point in time. Backup verification ensures that every file is saved correctly and without corruption and that stores are searchable down to the version level for quick file discovery.

The RDX QuikStor meets the reliability, performance and business requirements for all backup and data archive applications from professional workstations to the low-end enterprise. Combined with AccuGuard software, the RDX QuikStor drastically improves backup windows and optimizes and increases storage capacity, providing a complete backup of all system and application data.

The manufacturer's suggested retail price (MSRP) of the RDX QuikStor with AccuGuard starts at \$169 (drive only), with cartridge prices ranging from \$126 for 80GB, to \$413 for the 640GB.

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About Tandberg Data

Tandberg Data is a leading global supplier of data protection solutions for the SMB. Tandberg Data offers a wide selection of business-grade storage solutions, ranging from disk-based appliances, such as the RDX[®] QuikStor[™], the DPS1000[™]Series[™] VTL and DPS2000[™] Series NAS, to automated tape solutions like the Tandberg Data StorageLoader[™] and StorageLibrary[™] Series. Tandberg Data also offers tape drives, based on the LTO[™], DAT, SLR[™], and VXA[®] tape technology platforms, and media. Tandberg Data solutions are supported by AccuGuard[™], a robust, easy-to-use deduplication software. All solutions are supported through a worldwide service and support network, recognized globally for its outstanding levels of service. In addition to the standard warranty and support offerings, on-site service upgrades provide Tandberg Data customers with further peace of mind.

Tandberg Data markets its solutions exclusively through a global channel of qualified resellers and distributors. This channel model is supported by OEM agreements with major server manufacturers including Apple, Fujitsu, Fujitsu Technology Solutions, HP, Hitachi, IBM, and NEC.

For further information, please visit <http://www.tandbergdata.com>

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