

## Tandberg Data Increases RDX Cartridge Capacity to 1TB

*As RDX tops 1TB per cartridge, SMB customers reap the benefits of a high-capacity, low-cost tape alternative for their backup and restore needs*

Westminster, Colo., (July 20, 2010): Tandberg Data, the global supplier of data protection solutions, today announced the introduction of the 1TB RDX cartridge, for use with the Tandberg Data RDX QuikStor. The new 1TB cartridge is the highest capacity RDX cartridge on the market, with Tandberg Data also offering customers a variety of RDX cartridge capacities, including 160GB, 320GB, 500GB and 640GB. The 1TB RDX cartridge will allow users to back up their entire server onto a single cartridge, ensuring that their data is fully protected for instant availability or offsite safekeeping.

RDX QuikStor is a disk-based removable storage system with portable cartridges that offers rugged, reliable and convenient backup, ideal for the SMB market. It combines the benefits of tape – reliability, portability, archive life and low cost – with the performance, speed, random access and ease of use of hard disk technology.

"Tandberg Data continues to advance its RDX removable disk technology to address the burgeoning data storage needs of small and mid-sized customers who need reliable, cost-effective storage," said Robert Amatruda, research director for Data Protection and Recovery at IDC. "The growing number of top-tier OEMs and resellers offering RDX removable disk technology is a strong indication of its market dominance."

"The 1TB RDX cartridge, used in conjunction with Tandberg Data's powerful backup and deduplication software, AccuGuard, with a typical 20:1 deduplication ratio, allows users to back up 20TB of raw data on a single pocket-size cartridge," said Marije Stijnen, vice president of marketing for Tandberg Data. "At that capacity point, RDX technology beats all other backup methods in its class as a safe and economical data protection solution for users who want to secure their important files."

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Tandberg Data is the leading worldwide provider of RDX removable storage systems having shipped more than 180,000 RDX QuikStor drives and more than 560,000 RDX cartridges worldwide in three years.

### **RDX AccuGuard Deduplication Software**

A copy of RDX AccuGuard software is bundled with select RDX QuikStor drives, providing customers with simple, “always on” protection and a complete backup of all system and application data. Tandberg Data’s AccuGuard software increases effective backup storage capacity and decreases the backup windows leading to hard dollar savings. Using source-based deduplication – deduplication of data by identifying and removing redundant data prior to storage - optimizes bandwidth, allowing daily backups to run as much as 20 times more efficiently. AccuGuard’s flexible file searching, drag-and-drop or right-click restore, and point-in-time disaster recovery assures users of easy, effective data retrieval.

In addition to RDX AccuGuard, RDX QuikStor is compatible with most popular backup software, including EMC Retrospect, Symantec Backup Exec, Yosemite Backup, CommVault Galaxy and CA ARCserve software. All RDX QuikStor cartridges are removable for off-site storage, disaster recovery and archival applications, and are built to last more than 10 years with normal use. All future RDX cartridges will work in today’s QuikStor systems, providing long-term investment protection.

### **Pricing and Availability**

The 1TB RDX QuikStor cartridge will be available in August 2010 through Tandberg Data’s established channel of distributor and reseller partners. The manufacturer suggested retail price (MSRP) of the 1TB RDX QuikStor cartridge is **\$485**. The RDX QuikStor and RDX media ship with a three-year warranty.

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## **About Tandberg Data**

Tandberg Data is a leading global supplier of data protection solutions for the SMB. Tandberg Data offers a wide selection of business-grade storage solutions, ranging from disk-based appliances, such as the RDX<sup>®</sup> QuikStor<sup>™</sup>, the DPS1000<sup>™</sup> Series<sup>™</sup> VTL and DPS2000<sup>™</sup> Series network-attached storage, to automated tape solutions like the Tandberg Data StorageLoader<sup>™</sup> and StorageLibrary<sup>™</sup> Series. Tandberg Data also offers tape drives, based on the LTO<sup>™</sup>, DAT, SLR<sup>™</sup> and VXA<sup>®</sup> tape technology platforms, and media. Tandberg Data solutions are supported by AccuGuard<sup>™</sup>, a robust, easy-to-use deduplication software. All solutions are supported through a worldwide service and support network, recognised globally for its outstanding levels of service. In addition to the standard warranty and support offerings, on-site service upgrades provide Tandberg Data customers with further peace of mind.

Tandberg Data products are supported by all major operating systems and software applications to successfully integrate and operate in heterogeneous storage environments. All solutions are designed to meet the growing storage requirements of small and medium-sized organizations with scalability, reliability, and backward compatibility features that ensure cost-effective operation and long-term investment protection.

Tandberg Data markets its solutions exclusively through a global channel of qualified resellers and distributors. This channel model is supported by OEM agreements with major server manufacturers including Apple, Fujitsu, Fujitsu Technology Solutions, HP, Hitachi, IBM and NEC.

For further information, please visit <http://www.tandbergdata.com>

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